

Message Text

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PAGE 01 STATE 299915
ORIGIN OPIC-06

INFO OCT-01 AF-10 ISO-00 EB-08 /025 R

DRAFTED BY OPIC/F JDBANKS
APPROVED BY EB/IFD/ OIA:MPBOERNER
EB/IFD/OIA:DVGRANT
AF/S:K MCCORMICK
-----069754 161358Z /53
R 152257Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY MBABANE

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FROM OPIC

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: TRUCK ASSEMBLY PROJECT IN SWAZILAND

1. FOR HOWARD PERLOW FROM J. BANKS OF OPIC.
PER OUR TELCON OF DECEMBER 9, CALLED ROBERT GUNTON OF WHITE
MOTORS TO DETERMINE HOW OPIC MIGHT HELP IN PUTTING PROJECT
TOGETHER.

2. WHITE MOTORS NEGOTIATING WITH SWAZI GROUP TO SELL WHITE
TRUCKS TO GROUP FOR ASSEMBLY IN SWAZILAND AND MARKETING IN
SOUTHERN AFRICA. WHITE NOT PLANNING TO MAKE INVESTMENT IN
ASSEMBLY OPERATION OR PARTICIPATE IN MARKETING EFFORT
BEYOND USUAL SERVICES PROVIDED TO DEALERSHIPS. WHITE WILL
SELL TRUCKS ON LETTER OF CREDIT BASIS AND WILL EXPLORE
EXPORT-IMPORT BANK FINANCING FOR TRUCK SALES TO GROUP WHEN
PROJECT FARTHER ALONG.

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3. OPIC OFFERS POLITICAL RISK INSURANCE AND LONG-TERM
FINANCING TO SUPPORT U.S. PRIVATE INVESTMENT IN DEVELOPING
COUNTRIES. SINCE WHITE NOT MAKING AN INVESTMENT IN
THIS PROJECT, THERE IS LITTLE CHANCE FOR DIRECT INVOLVE-
MENT BY OPIC. HOWEVER, OPIC GLAD TO ASSIST EMBASSY
FURTHER IN THIS PROJECT IF QUESTIONS ARISE OR IN HELPING

DEVELOP OTHER BUSINESS OPPORTUNITIES FOR U.S. INTERESTS.

VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE299915
Document Source: CORE
Document Unique ID: 00
Drafter: F JDBANKS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770469-0295
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771250/aaaabqhg.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d391e002-c288-dd11-92da-001cc4696bcc
Office: ORIGIN OPIC
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 218380
Secure: OPEN
Status: NATIVE
Subject: TRUCK ASSEMBLY PROJECT IN SWAZILAND
TAGS: EFIN
To: MBABANE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d391e002-c288-dd11-92da-001cc4696bcc
Review Markings:
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